Today: Fully operational fleet makes daily deliveries

A Zip is a drone that provides rapid, on-demand aerial deliveries

- Flies autonomously
- Carries up to 1.5 kg of medicine
- Covers 10x range of quadcopter drones (150 km vs. ~10-20 km)
- Makes up to 15 deliveries/day

Zips operate from a hub, which is a modified shipping container

- Hubs are located next to governments’ existing medical warehouses
- Each hub has a service radius of 75 km
- 2-3 employees can operate a hub
Last month, we announced our first client: Rwanda

Click here to watch
Partnership with Rwanda

• Handling all blood deliveries to 21 transfusing facilities

• Ultimately will put all 11m citizens within 30 min delivery of any medical product
Zipline’s launch & Rwanda work have led to great interest, including from other governments...

April
• Launched company publicly as Zipline (formerly Romotive)
• Announced first client, the Rwanda Ministry of Health

May
• Announced partnership with UPS and Gavi, the global Vaccine Alliance
• Highlighted at World Economic Forum in Kigali by Rwanda President, Rwanda Minister of Health, and Gavi CEO.
  – Co-presented with Rwanda government officials
  – Approached directly by several ministers of health who want to pay for system

Recent coverage includes:

- The New York Times
- World Economic Forum
- The Atlantic
- Forbes
- NBC Nightly News
- TechCrunch
- Fast Company
...and from a very special guest, who launched a Zip
Beyond blood: We want to ensure fast, reliable delivery of all EMPs, regardless of road infrastructure.

- Vaccines
- Emergency deliveries
- Stock-outs
- Nest

75 km radius
Customers and stakeholders have already suggested many high-value use cases:

- Vaccines
- Outbreak response
- CHW support
- Family planning
- Prescription drugs/chronic disease management
- Disaster relief
Questions
Thank you